



Lorena is most recognized as the Founder & CEO of Reliance Wire, a wire and cable manufacturing company she started in 2000. With 200+ employees, \$83M in revenues and operations in the US & Mexico, Reliance became one of the top wire manufacturers in the automotive industry servicing OEM customers such as Toyota, Honda, Ford, Chrysler and Tesla. She sold Reliance in 2016 and is now an active investor.

Her own experience as an entrepreneur, passion for helping others, and the fact that she is truly a “techie” at heart, led her to start Fizz Technologies, a fintech development company focused on circulating opportunities and solving the most common perpetual problem – cash flow. She

aligned with Paypal to create PaySuppliers.com, a first-of-its-kind platform that enables Fortune 500 corporations to instantly expedite their payables to diverse and woman-owned businesses. It is scheduled for release in Q3 with a goal to facilitate \$50M+ in volume within its first year. For the general public, she developed Prestamelo.com (currently in the alpha phase) to provide unsecured, same-day, any-purpose, personal loans from \$1-50K.

Extending her passion for making an impact, Lorena is helping consumers save money while saving our planet. She is a proud founding partner in Saver Tiles, LLC an Arizona based company that has recently been awarded patents for their sleek, modular and affordable, solar tiled roofing system (similar to the Tesla roof). They are commercializing with eco-conscience, new home builders and are in pre-production in Payson, Arizona -- future plans include a manufacturing facility in the valley.

Among others, notable recognitions include being named as one of the 25 most influential Hispanics Business Leaders in Arizona and is the award recipient both the 2014 Arizona and National MBDA Minority Manufacturing Firm of the year. She has served on several community boards, including the AZHCC, GCMSDC and Aguila Youth Leadership Council.

Born in Chicago, Lorena is a first generation, Mexican-American who lives by the motto “those who give, gather.” She’s an avid cook, tennis player and lives in Scottsdale with her wife and their 5 yr old son.

Ms. Valencia was a long time board member of the AZHCC, Hispanic Automotive Suppliers Alliance and the Aguila Youth Leadership Institute. Her notable recognitions include being named as one of the 25 most influential Hispanics Business Leaders in Arizona and is the award recipient both the 2014 Arizona and National MBDA Minority Manufacturing Firm of the year. Highlights of her

entrepreneurial career include being invited to the White House for the swearing in ceremony of new SBA director, Maria Contreras-Sweet and, most recently, having had the honor to speak and share the stage with none other than Mr. Carlos Slim.

She lives by the motto that “those who give, gather” and has personally championed the YEA! (Young Entrepreneurs Academy) which helps high school students develop their very own businesses in Arizona.